

EDUCATIONAL JOURNEY TO CROATIA

HOSTED by LEONIDASTRAVEL

10 Nights Visiting Zagreb, Rovinj, Zadar, Split, Korcula and Dubrovnik

March 24th – April 3rd, 2017

Since Croatia has risen to one of the top European destination, Leonidas Travel would like to educate You in becoming experts on travel to Croatia. This trip will provide You with the opportunity to learn about best accommodation, tours and unique experiences Croatia has to offer.

The itinerary includes 2 nights in Zagreb, 2 nights in Rovinj, 1 night in Zadar, 1 night in Split, 2 nights on the island of Korcula and 2 nights in Dubrovnik with tours and sightseeing of other sites on the way.

During this 10-nights journey, You will visit the majority of highlights in Northern and Southern Croatia including accommodation options that vary in quality and size (boutique, heritage and resorts). You will experience tours and transfers by land and sea as your clients would: by speedboat, ferry, wine tastings, gourmet experiences, sightseeing of major sites, etc.

COST:

The participation cost is based on single or double occupancy (sorry no guests). Travel consultants are responsible to book their own international airfare. Please book Your airfare into Zagreb (ZAG) and return from Dubrovnik (DBV).

***Please do not book your flight before the Fam Trip is confirmed**

FAM TRIP

Rate Type	Price	Occupancy
Travel Consultant Rate	EUR 1.560	Single Occupancy
Travel Consultant Rate	EUR 1.390	Double Occupancy

GROUP SIZE:

- 8 - 9 Travel consultants

INCLUSIONS:

- Hotel accommodations
- All transfers
- Tours as per itinerary
- Meals as per itinerary
- Hotel inspections as per itinerary
- Taxes

EXCLUSIONS:

- International air, into Zagreb (ZAG), return from Dubrovnik (DBV)
- Alcoholic beverages if not pointed differently
- Tips & Gratuities
- Travel Insurance

QUALIFICATIONS FOR PARTICIPATION:

- Participants must be a full time travel consultant
- Owner approval required
- Participants must be able to develop a marketing and sales plan for Leonidas Travel and Croatia travel
- Participants must be willing to participate in all meals, events and site inspections throughout the trip
- Participants must have 2 blank passport pages - passport must be valid for 3 months beyond travel

APPLICATION:

Please answer on the following questions to apply for the trip:

1. Name as it appears on passport
2. Email Address
3. Date of Birth
4. Agency Name
5. City/Town
6. State/Province
7. Agency Phone
8. What are your total annual gross sales?
9. What consortium you belong to?
10. Are you an owner, employee or Independent Contractor?
11. How many total years have you been a travel consultant?
12. Please tell us how you plan to promote Leonidas Travel and Croatia if you are confirmed on this special educational journey (prior, during and after the trip)?
13. Please tell us why you should be selected for this trip; why you are the best candidate?
14. I would like to request the following room type (Single/Double)

Application deadline is Tuesday, January the 24th.

Applicants will be advised on their status by **January the 31st.**

CONFIRMATION:

- Selection is not on a first come, first served basis. We seek to select those consultants who best fit each educational trip; thus, approval is based on specific eligibility factors.
- Confirmation is subject to review and approval by Leonidas Travel.
- Participants have 24 hours to accept or decline participation for this educational journey. If you do not respond within 24 hours, we will consider it as a declination. If you accept participation and cancel at any time prior to departure, you will incur a \$250 cancellation penalty.
- Payment information will be provided, once participation is confirmed. Credit cards are accepted.

LEONIDAS TRAVEL

CROATIA
TAILOR MADE
EXPERIENCE